

## SELECT Technology, Inc. COMPANY AND PRODUCT BACKGROUNDER

SELECT Technology, Inc. is a leading provider of solutions based upon object-oriented NEXTSTEP/OpenStep and Client/Server technologies. We have better than four years of experience providing best of breed object-oriented applications to such diverse markets as publishing, legal and advertising. Our goal at SELECT Technology is to supply a tightly integrated set of mission critical applications, systems integration services, and professional services, based upon the needs of our clients.

SELECT Technology is an Independent Software Vendor specializing in the area of workflow management systems. Workflow management is the computer assisted management of business processes through the execution of software whose order of execution is controlled by a computerized representation of the business processes. Interest in workflow has been driven by emerging management techniques such as Business Process Re-engineering (BPR), Total Quality Management (TQM), ISO 9000 Certification, and process and organizational flow charting and modeling. SELECT Technology is a member of the Workflow Management Coalition, a group that is dedicated to establishing specifications for software that will allow different workflow management products from different vendors running on different platforms to interoperate in various key areas.

SELECT Technology's workflow management software product NxFlow was created in response to the workflow requirements of today's distributed organization to be used where interoperability, scalability and reliability are primary considerations. The product consists of several modules, enabling a user to search, browse, insert, extract, and route electronic documents. The workflow data is stored in a distributed database, which allows the number of users and sites to grow from few to thousands. The basic server software, upon which the system is built, can be any standard SQL RDBMS.

NxFlow is marketed in two ways. First of all, directly to end users with professional services and/or additional custom programming and system integration provided by our corporate resources. Or the product could be sold to an integrator or VAR who has expertise in a particular vertical market and/or long term relationships with their clients. These integrators would, using NxFlow's API and tools, integrate our workflow technology into their solution for their client.

SELECT Technology also develops and markets a suite of applications in the area of publishing. These products include: multi-user page layout application, image server, OPI system and agency news archival and retrieval system. These applications are sold and deployed as standalone software products or, with the addition of our workflow management system and the assistance of our professional services staff, they can be deployed as a 'turnkey' editorial and publishing system.

SELECT TECHNOLOGY, INC.

SELECT Technology's development work is NEXTSTEP/OpenStep oriented as far as the client side is concerned. We work with several Unix server platforms such as HP-UX and Solaris. SELECT Technology also has extensive experience with industry standard RDBMS and OODBMS products. We are a Registered NEXTSTEP Developer, a Sybase Open Solutions Partner, and a member of Hewlett Packard HP PA-RISC Developer Program, SunSoft Catalyst Developer Program, and Adobe Developers Association.

Every product and service on the market today reflects the personality and philosophy of its manufacturer. However, superior technology and expertise are just part of the equation. Of equal importance is a customer-centric business philosophy which anticipates and adapts to customer needs. SELECT Technology's systems integration and professional services participates in all stages of the development life cycle - from business process review, strategy planning and analysis to building and deploying a complete mission-critical system. Or, we can provide products and services as basic as a computer system/workstation preloaded with NEXTSTEP. We are authorized as a SUN Microsystems Indirect Value Added Reseller (IVAR), a Hewlett Packard Channel Partner and a Canon Computer Systems VAR. We also offer workstations from DEC and Intel.

SELECT Technology introduced its products to the US marketplace at NEXTSTEP Expo '94 in San Francisco. During this event SELECT Technology won an Object Honor Award for Technical Excellence for its workflow system solution. Object Honors applications were judged by an independent panel comprised of four computer industry analysts/editors from computer magazines such as Computerworld and Datamation.

SELECT Technology is a privately held company specializing in object-oriented technology. SELECT Technology is committed to delivering high quality, 'industrial strength' solutions and services to the marketplace. We are headquartered in San Francisco, California, with additional offices in the US and Europe.

For further information on SELECT Technology and its products and services, please contact SELECT Technology directly at 415.495.2474 by phone, or send a fax to 415.495.2513, or send electronic mail to info@select-tech.com.